



ANNUAL REPORT (2021 - 2022)



INDIAN PIPE MANUFACTURERS ASSOCIATION

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FOREWORD



Indian Pipe Manufacturer's Association (IPMA) is nation's apex association that has been formed with the aim to promote, establish and preserve the interest of the Line Pipe Manufacturers. IPMA is registered under Societies Registration Act XXI of 1860 as a non-profit body.

IPMA provides a common platform to address issues of national importance and acts as a catalyst in Government's plans to derive and implement long term sustainable policies and proposals for the survival & growth of domestic pipe industry. From influencing policy to encouraging debate, engaging with policy makers, IPMA articulates the views and concerns of pipe industry.

Today, members of the association work to envisage the pipe industry in India and abroad so as to take Indian pipe to greater heights. IPMA started its journey in 2018 and in such a short span it has emerged as one of the "vibrant industry association" in India

IPMA's aim is to make our Indian Pipe Industry Globally Competitive. IPMA is taking up the issues and concern of its constituent members effectively and forcefully with all the concerned ministries and authorities of the Government both at the Central and State Level.

IPMA is the largest producer association of Line Pipes globally having capacity around 7.0 Million MTPA & having capabilities to meet the requirement of Oil & Gas Sector. Majority of the capacity is installed in the coastal region of Kutch, Gujarat. This industry has been a forefront to provide direct employment to over 25000 people & indirect more than 1.50 Lakhs & a large contributor to the exchequer. The industry is poised for a quantum jump, however it need a comprehensive policy measures across the value chain and adequate support from government.

Om Prakash Sharma
President

OFFICE BEARERS OF IPMA



PRESIDENT

Mr. Om Prakash Sharma
(COO- Large Dia Pipes,
Jindal Saw Limited)



VICE PRESIDENT

Mr. Tarun Baldua
(Executive Director &
Chief Executive
Officer, Surya Roshni
Limited)



GENERAL SECRETARY

Mr. Dharendra M. Sharma
(Vice President -
Marketing, Ratnamani
Metals & Tubes Limited)



TREASURER

Mr. Gurinder Singh Sethi
(Vice President, Man
Industries (India) Limited)



SECRETARY

Simranjeet Singh
(C.S, LLM, M.Com)



EXECUTIVE MEMBER

Mr. Nifin Agarwal
(Vice President Supply
Chain & Marketing
Welspun Corp Limited)



EXECUTIVE MEMBER

Mr. Pradip Samantaray
(General Manager –
Marketing, Maharashtra
Seamless Limited)



EXECUTIVE MEMBER

**Mr. Jagdish Chandra
Mansuhani**
(Chief Executive Officer
Mega Pipes Pvt. Ltd.)



EXECUTIVE MEMBER

Mr. Vikas Kalra
(General Manager –
Marketing, Jindal
India Limited)

LIST OF GENERAL BODY MEMBERS OF IPMA

S No.	Name of Member Company	Name of representative
1.	RATNAMANI MELATS & TUBES LIMITED	<ul style="list-style-type: none"> MR. MANOJ SANGHVI Business (Unit Head) MR. RAVI SANGHVI (Chief Executive) MR. DHIRENDRA M. SHARMA (Vice President Marketing)
2.	JINDAL SAW LIMITED	<ul style="list-style-type: none"> MR. OM PRAKASH SHARMA (COO: Large Dia Pipes) MR. ALOK JAIN (Vice President) MR. KARTHIKEYAN SENTHOOR PANDI (Senior General Manager)
3.	SURYA ROSHNI LIMITED	<ul style="list-style-type: none"> MR. TARUN BALDUA (Chief Executive Officer) MR. RAJESH MITTAL (Chief General Manager) MR. MAN SINGH SHEKHAWAT (Associate Vice President)
4.	JINDAL INDIA LIMITED	<ul style="list-style-type: none"> MR. ARVIND BANSAL (Chief Executive Officer) MR. VIKAS KALRA (General Manager Marketing) MR. MAHESH KUMAR VYAS (Manager Marketing)
5.	WELSPUN CORP LIMITED	<ul style="list-style-type: none"> MR. GODFREY JOHN (Director and Business Unit Head) MR. NITIN AGARWAL (VP, Supply Chain & Marketing) MR. ANKUR JAIN (Manager Marketing)
6.	MAN INDUSTRIES (INDIA) LIMITED	<ul style="list-style-type: none"> MR. BHAVESH KARIA (President) MR. GURINDER SINGH SETHI (Vice President)
7.	MAHARASHTRA SEAMLESS LIMITED	<ul style="list-style-type: none"> MR. SHIV KUMAR SINGHAL (Whole Time Director) MR. RAJEEV AGARWAL (Senior Marketing Manager) MR. PRADIP SAMANTARY (DGM, Marketing ERW)
8.	MEGA PIPES PRIVATE LIMITED	<ul style="list-style-type: none"> MR. JAGDISH MANSUKHANI (Chief Executive Officer) MR. Sampat BHUDEKA (Director) MR. GAURAV JAIN (Director)
9.	ARCELORMITTAL NIPPON STEEL INDIA LIMITED	<ul style="list-style-type: none"> MR. GAURAV SHARMA (Head Sales Pipe Products) MR. RANJAN DHAR (Chief Marketing Officer)

GALLERY



Meeting with steel Minister Sh. RCP Singh



Vice President Sh. Tarun Baldua Presenting bouquet of flowers to Sh. RCP Singh



Vice President Sh. Tarun Baldua Presenting bouquet of flowers to Sh. Gajendra Singh Shehawat



Meeting with Joint Secretary MoPNG



Office Bearers of Association



General Secretary Sh. Dharendra M Sharma at Project Site

ACHIEVEMENTS OF IPMA

Extension of Railways circular for Permissible Carrying Capacity:

- The pipe manufacturing facilities are mostly concentrated in the District of Kutch in Gujarat State. Since the location of these units is in the extreme western part of India, the Pipes so manufactured are to be delivered to various destinations/ Projects sites across the country. As the cargo (pipes) being voluminous in nature it requires huge number of trailers to move the cargo.
- The availability of trailers as well as time bound deliveries of these consignments to the customers is a constraint and delays are a norm, alternatively it would be a great proposition to move the cargo by trains. But in railways the permissible carrying capacity was 63 MT, which means that pipe manufacturers have to pay for actual weight of pipe or 63 MT whichever is higher. In any case in railway wagon, rarely the pipe cargo weight would be more than 63 MT. IPMA strongly took up the matter with railway board and reduced the PCC from 63 MT to 50 MT.
- Railway Board's Rate Master Circular/PCC/2019/0 dated 16.05.2019 and Corrigendum thereto No. 41 TCR/1394/2014/02Pt.3344756 dated 21.06.2021 the Permissible Carrying Capacity (PCC) and loading Tolerance of BOST wagons for the purpose of Steel Pipes, wherein PCC was reduced from 63 MT to 50 MT, was valid till 30.06.2022. IPMA requested Railway Board for extension of the same and was successful in obtaining extension from Railway Board for a period of one year.

Extension in ongoing projects by GAIL:

- Various PSUs Projects regarding API grade pipes which were badly impacted due to the outbreak of second wave of COVID 19. Second wave of COVID 19 leads to an unprecedented situation across the country during the period March 2021 to June 2021 and accordingly many of the states had imposed strict partial lockdown and night curfew in order to prevent the spread of the virus. During that period we were experiencing more than 3 lacs cases per day which was more than 25% of daily cases reported in the world. Even all the Pipe Manufacturer companies were forced to halt/ slow down their operational activities due to the rising cases of COVID in their premises. As due to the cases of COVID infections many of the employees were not able to report on the duty being self-affected or due to close family member affected and resultantly Plants were operational at much lower capacity and many operations were delayed abnormally. Even Gujrat Govt. had acknowledged the severity of the situation and extended the declaration of COVID 19 Epidemic to till 31.12.2021 vide their notification number GP/13/NCV/102020/SF-1/G DATED 23.03.2021.
- Apart from above, during that period Pipe Manufacturers had faced extreme shortage of the RAW MATERIAL due to the diversion of Oxygen in the health care Sector and since Oxygen is one of the major raw material in steel plants and due to the ban of the oxygen for the industrial use there were abnormal delay in the receipt of the raw material as most of the STEEL MILLS were not able to take full production.

ACHIEVEMENTS OF IPMA

- The exceptional rise in Covid-19 had slowed down the operational activities and its overall impact on business was catastrophic. During this epidemic Pipe Manufacturers had faced many obstacles like shortage of manpower, delayed in receipt of Raw Material & Spares, delay in transportation and similar was the situation at the suppliers end as they were not able to supply the Raw Material timely. Moreover the situation is very well covered under Force Majeure Clause but PSU's refuse to grant extensions.
- IPMA elevated the issue to Ministry of Petroleum & Natural Gas, Ministry of Steel and other PSU's and as a result GAIL granted extension in projects by issuing an internal notification.

Extension of deadlines by PNGRB in CGD projects:

- Similar situation was there in case of PSUs/Private CITY GAS DISTRIBUTION Projects regarding API 5L grade pipes which were also badly impacted due to the outbreak of second wave of COVID 19. That situation was also very well covered under Force Majeure Clause of the Contracts done by various CGD Players but they were arguing that as Petroleum & Natural Gas Regulatory Board (PNGRB) is not considering the situation as Force Majeure and does not allow extension in last date of execution of the project hence they will also not allow extension to the Pipe Manufacturers.
- IPMA on behalf of its members sent various representations to PNGRB. Office bearers of IPMA also met Secretary PNGRB and apprised her the concerns of pipe manufacturers. IPMA was successful in obtaining extensions from PNGRB.

Export duty on steel

- Pipe Manufacturers were facing huge difficulties due to exorbitantly high prices of steel. The primary steel mills of India have significantly increased exports, consequently starving the domestic market, with sole intent to make more profits. Moreover, export of value-added steel items has decreased due to unavailability of raw material. In such situation the domestic steel consumers are not able to procure raw material, resulting in supply chain disruptions, due to which many strategically important sectors are not able to secure right quality and quantity of crucial materials. Unavailability of steel has impacted production of pipes for crucial oil and gas projects, which has jeopardized energy security of the country. Similarly, the ambitious National Infrastructure Pipeline, for which Rs 111 Lakh crores have been extended to cover 7,400 projects by FY26, has been severely impacted as the steel industry plays a major role in terms of generation of demand in 9 key infra segments, namely Roadways, Railways, Power, Housing and Urban Affairs, New and Renewable Energy, Water Resources, Airports, Rural Infra and Shipping, among others.
- Many firms were on the verge of closure as steel prices have increased by more than 100% in the last year. IPMA have approached the Government of India several times and have requested corrective measures like regulating steel prices and imposing export duty on steel export. Office bearers of IPMA also met Additional Secretary Ministry of Steel, Joint Secretary Ministry of Petroleum & Natural Gas and also Minister of Steel Sh. RCP Singh and apprised them about the entire situation.
- With consistent efforts of IPMA along with other industry associations export duty was imposed on export of Steel.

ACHIEVEMENTS OF IPMA

Amendment in Manual on water supply & treatment of CPHEEO:

- Central Public Health and Environmental Engineering Organisation (CPHEEO) has been in existence for more than 60 years since its raising under the Ministry of Health in 1954, as per the recommendations of the Environmental Hygiene Committee, and has participated in all important sanitation programmes for the Nation. In 1973-74, the CPHEEO has been affiliated to Ministry of Urban Development (erstwhile Ministry of Works & Housing). The organisation not only supports the Ministry in policy formulation but also handhold States by way of technical advice, guidelines, scrutiny and appraisal of schemes and propagation of new technologies in the field of water supply and sanitation including municipal solid waste management. CPHEEO deals with the matters related to urban water supply and sanitation including solid waste management in the Country.
- CPHEEO manual on water supply and treatment has become a base document for all the state governments to follow. But this document was containing traditional and obsolete coating methods due to which life cycle of pipe was very less. The coatings also leads to site fabrication which was matter of issue for pipe manufacturers.
- IPMA sent representations to CPHEEO & office bearers of association met advisor CPHEEO. CPHEEO agreed to change the manual and asked IPMA to submit comments on the same.

IPMA/2/2022

Dated:

To,
All the Esteemed Members,
Indian Pipe Manufacturers Association

SUB: Notice for Second Annual General Body Meeting

Dear Members,

The 2nd Annual General Body Meeting (AGM) of Indian Pipe Manufacturers Association (IPMA) is scheduled on _____date_____(___day___) at _____time___ in _____venue_____ as per Agenda mentioned below.

AGENDA

1. Welcome address by President.
2. Presentation of Annual Report by General Secretary.
3. Presentation of Audited Statement of Accounts of IPMA for year 2022 for consideration and adoption by the Secretary.
4. Appointment of Auditors of IPMA.
5. Suggestions/ Opinions from the entrepreneurs present in AGM.
6. Address by Chairman of the meeting.
7. Any other matter with the permission of Chair.
8. Vote of thanks by Secretary.
9. Elections of Office bearers (Governing Body Members)

You are requested to make it convenient to attend the AGM in time without fail and participate in the proceeding of the Annual General Meeting.

The AGM shall be concluded by lunch.

Best Regards

Om Prakash Sharma
(President)

SCHEDULE OF ELECTION

Last date for submission of Nomination to ipma.secy@gmail.com	
Scrutiny of Nomination filled by members	
Withdrawal of Nomination Form	
Publication of Final Candidate List	
Date of Election	

Posts for Election

- President
- Vice President
- General Secretary
- Secretary
- Treasurer
- Executive Members (Min 2 - Max 16)

INDIAN PIPE MANUFACTURERS ASSOCIATION
NAJAFGARH, DELHI
BALANCE SHEET AS ON 31.03.2022

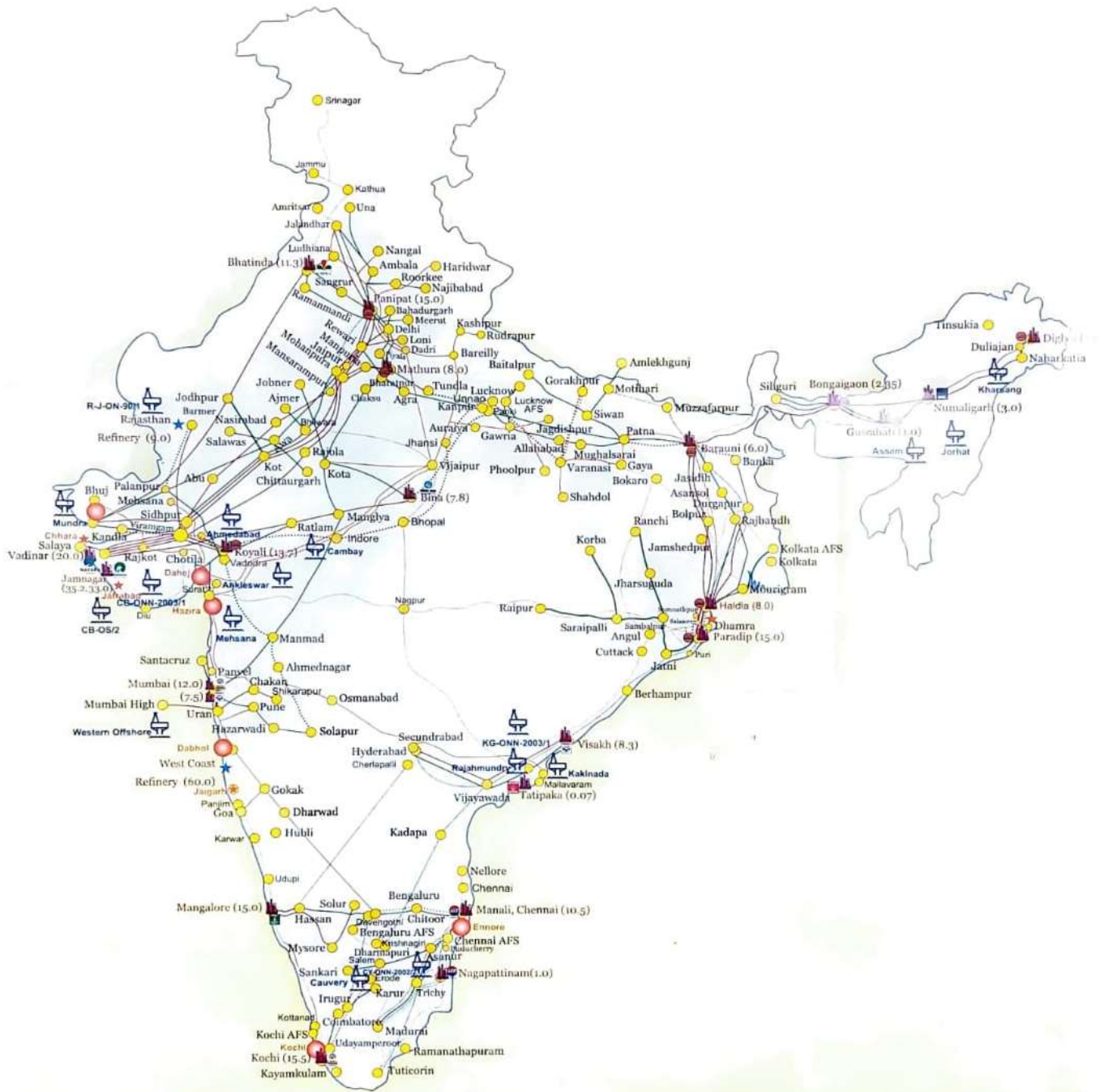
<u>LIABILITIES</u>	<u>AMOUNT</u>	<u>ASSETS</u>	<u>AMOUNT</u>
<u>CAPITAL ACCOUNT</u>		<u>CURRENT ASSETS, LOANS & ADVANCES</u>	
CORPUS FUND	68,750	Tax Deducted at Source	1,25,000
Other Additions	2,84,854		
Excess of Income Over Expenditure	10,51,883		
<u>CURRENT LIABILITIES & PROVISIONS</u>		<u>CASH & BANK BALANCE</u>	
Retainership fees	66,000	Bank Accounts	13,88,149
Professional fees	6,000	Cash in Hand	19,400
Duties & Taxes	55,062		
	15,32,549	-	15,32,549

PLACE: NEW DELHI
DATE: 30.07.2022

INDIAN PIPE MANUFACTURERS ASSOCIATION
NAJAFGARH, DELHI
INCOME & EXPENSES A/C AS ON 31.03.2022

<u>EXPENSES</u>	<u>AMOUNT</u>	<u>INCOME</u>	<u>AMOUNT</u>
To Retainership Fees	7,92,000.00	By Membership Fees	19,00,000.00
To Professional Fees	11,500.00	By Interest	48,316.00
To Bank Charges	1,770.00		
To Website Expenses	9,983.00		
To Reimbursement of Other Expenses	81,180.00		
To Excess of Income over Expenses	10,51,883.00		
	19,48,316.00	-	19,48,316.00

OIL & GAS MAP OF INDIA



LEGENDS

Refineries



Refineries (Capacity in MMTPA)

Producing Fields



Major Producing Fields

LNG Terminals

- Dabhol, Dahej, Hazira, Kochi, Mundra, Ennore
- (Upcoming Terminals) Dhamra, Jafra, Jaigarh, Chhara

LEGENDS

Pipelines Network

- Crude Oil Pipeline
- Ongoing Crude Oil Pipeline
- Product Pipeline
- Ongoing Product Pipeline
- LPG Pipeline
- Ongoing LPG Pipeline
- Gas Pipeline
- Ongoing Gas Pipeline



